

ALABAMA A&M UNIVERSITY
BULLETIN 2006-2008
MINOR REQUIREMENTS
18 CREDIT HOURS

Any student pursuing a minor in the School of Business must fulfill the pre-requisite requirements for any of the 18 credit hour courses required for the minor.

ACCOUNTING (Financial) Minor	Pre-Reqs
ACC 301 Intermediate Accounting I	ACC 203, ACC 204
ACC 302 Intermediate Accounting II	ACC 301
ACC 306 Intermediate Accounting III	ACC 302
ACC 351 Federal Tax Accounting I	ACC 204
ACC 441 Auditing I	ACC 302
Any ONE of the following courses:	
ACC 421 Advanced Accounting	ACC 302
ACC 442 Auditing II	ACC 441
ACC 450 Governmental Accounting	ACC 302
ACC 451 Federal Tax Accounting II	ACC 351
ACC 461 Seminar in Int'l Accounting	Sr standing
ACC 472 Accounting Info. Systems	ACC 302

ACCOUNTING (Managerial) Minor	Pre-Reqs
ACC 301 Intermediate Accounting I	ACC 203, ACC 204
ACC 302 Intermediate Accounting II	ACC 301
ACC 303 Cost Accounting	ACC 204
ACC 306 Intermediate Accounting III	ACC 302
ACC 466 Controllership	ACC 403
Any ONE of the following courses:	
ACC 403 Advanced Cost Accounting	ACC 303
ACC 461 Seminar in Int'l Accounting	Sr Standing
ACC 472 Accounting Info. Systems	ACC 302

FINANCE Minor (Business Major)	Pre-Reqs
ECO 272 Business Statistics	ECO 271 or equivalent
FIN 316 Managerial Finance (Co-req of ECO 272)	FIN 315, ECO 271
12 SCH of approved finance electives	Check

FINANCE Minor (non-Business Major)	Pre-Reqs
ECO 271 Business Statistics I	MTH 112
FIN 315 Principles of Finance	ECO 271
FIN 316 Managerial Finance (Co-req of ECO 272)	FIN 315, ECO 271
3 SCH of approved business electives	Check
6 SCH of approved finance electives	Check

ECONOMICS Minor (Business Major)	Pre-Reqs
ECO 272 Business Statistics	ECO 271 or equivalent
ECO 401 Intermediate Macroecon OR	ECO 231
ECO 402 Intermediate Macroeconomics	ECO 232
12 SCH of approved economic electives excluding ECO 200, ECO 231, ECO 232	Check

ECONOMICS Minor (non-Business Major)	Pre-Reqs
ECO 231** Principles of Macroecon	MTH 112
ECO 232** Principles of Microecon	MTH 112
ECO 271 Business Statistics I	MTH 112
ECO 401 Intermediate Macroecon OR	ECO 231
ECO 402 Intermediate Macroeconomics	ECO 232
6 to 9 SCH of approved economic or business electives, to complete 18 SCH	Check

*All business electives must be 300- or 400- level courses
** ECO 200 may be taken instead of ECO 231 and ECO 232 sequence
SCH = semester credit hours

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MANAGEMENT Minor (Business Major)	Pre-Reqs
MGT 332 Org Behavior and Theory	MGT 315
	MGT 315 FIN 315
MGT 352 Entrepreneurship	MKT 315
	ECO 271 MTH 112
MGT 397 Management Science	MTH 120
MGT 433 Human Resource Management	MGT 315
	MGT 315 or MGT 332
MGT 458 International Business	
3 SCH of management electives*	Check

MANAGEMENT Minor (non-Bus. Major)	Pre-Reqs
MGT 207 Legal Environment & Ethics	
MGT 315 Principles of Management	
MGT 332 Org Behavior and Theory	MGT 315
	MTH 112 MTH 120 ECO 271
MGT 413 Production/Operations Mgt	
MGT 433 Human Resource Management	MGT 315
3 SCH of non-MGT business electives* ^	Check

MARKETING Minor (Business Major)	Pre-Reqs
MKT 316 Buyer Behavior	MKT 315
MKT 323 Promotion Management	MKT 315
	ECO 271 MTH 112
MKT 410 Marketing Research	MKT 315
MKT 464 Global Marketing & Env	MKT 315
	MKT 315 & Sr standing
MKT 477 Marketing Management	
	MKT 315 MKT 316 MKT 323 MKT 410
MKT 487 Strategic Marketing	MKT 477

MARKETING Minor (non-Business Major)	Pre-Reqs
	ECO 200 or ECO 232
MKT 315 Principles of Marketing	
MKT 316 Buyer Behavior	MKT 315
MKT 410 Marketing Research	MKT 315
	MKT 315 & Sr standing
MKT 477 Marketing Management	
	MKT 315 MKT 316 MKT 323 MKT 410
MKT 487 Strategic Marketing	MKT 477
3 SCH non-MKT business elective* ^	Check

BUSINESS ADMINISTRATION Minor	Pre-Reqs
ACC 203 Introduction to Accounting I	
ACC 204 Introduction to Accounting II	ACC 203
FIN 315 Principles of Finance	ECO 271
MGT 315 Principles of Management	
	ECO 200 or ECO 232
MKT 315 Principles of Marketing	
Economics***	

INTERNATIONAL BUSINESS Minor	Pre-Reqs
ACC 461 Seminar in Int'l Accounting	Sr standing
ECO 446 International Trade and Policy	ECO 231
FIN 487 International Financial Mgt	FIN 316
	MGT 315 or MGT 332
◇MGT 458 International Business	
MKT 464 Global Marketing	MKT 315
LSM 409 International Logistics and Supply Chain Management	LSM 201
MGT 465 International Management	MGT 315

◇MGT 458 must be taken first before the other courses required for this minor.

*All business electives must be 300- or 400- level courses

** ECO 200 may be taken instead of ECO 231 and ECO 232 sequence

*** If the student has completed ECO 200, or ECO 231 and ECO 232, no more economics is required. If the student has completed ECO 231 only, he/she must complete ECO 232. If the student has completed ECO 232 only, he/she must complete ECO 231. If no more economics is required, the student must choose one approved business elective.

^Has to be approved by the Chair of Management and Marketing.

SCH = semester credit hours