



July 22, 2016

Alabama A&M University
Purchasing Department
4900 Meridian Street
Room 305 L.R. Patton Hall
Huntsville, AL 35810

RE: Response to Bid Invitation
Bid Number: 2k16-11B (Rebid)
Description: Temsa TS35E Motor Coach
Bid Open Date: July 26, 2016, 2:00 p.m
Contact: Marshall Chimwedzi

Dear Mr. Chimwedzi:

Enclosed please find a sealed envelope containing the bid response of CH Bus Sales in response to Alabama A&M University's Bid Number 2k16-11B(Rebid). The bids are scheduled for opening on July 26, 2016 at 2:00 p.m.

CH Bus Sales' sales and service facility in Orlando Florida welcomes this opportunity to work with Alabama A&M University. We at CH Bus Sales have a longstanding history in the motor coach industry. My colleague, Tim Vaught – CH Bus Sales' Vice President of Sales, Service and Product Development was previously responsible for establishing and growing the school market in Texas, Oklahoma, and Kansas, and worked directly in establishing the standards for a motorcoach to be sold to a school.

CH Bus Sales is well-equipped to meet the needs of the University – from the time we submit this bid proposal, to delivery of the coaches, to providing future service and technical support. We look forward to serving you.

Thank you for your time and consideration.

Sincerely,

CH Bus Sales

/s/ Ryan Angell

Ryan Angell
National Sales Associate

410 West Taft-Vineland Road, Orlando, Florida 32824

Telephone (407) 271-8935 Fax (407) 601- www.chbussales.com

CH Bus Sales, LLC

CH Bus Sales, LLC is the exclusive distributor of TEMSA motorcoaches in the United States and Canada, offering two fully integral mid-size coaches the TS 35E and the TS 30; as well as the full-size TS 45 coach. CH Bus Sales has an industry experienced management and sales team with a passion for the coach industry. CH Bus Sales offers strong and dependable customer care through full-service facilities in Orlando, FL, Fort Worth, TX, and Montville, NJ in addition to a network of 14 North American authorized service centers. The company also provides dedicated after-sales support including training, parts availability, warranty and technical support. Through its affiliated finance company, Coach Finance Group, CH Bus Sales offers a variety of finance options.

Founded in 1968, and building coaches since 1984, TEMSA is one of Turkey's leading automotive companies, manufacturing and distributing buses and coaches in domestic and international markets. With a worldwide reputation for quality and support, TEMSA has a wide range of products that helps customers serve a changing business environment and adapt their fleet to passengers evolving requirements and travel trends.



**CH Bus Sales appreciates the opportunity to respond to
Alabama A&M University's Bid Number 2k16-11B.**

We look forward to working with you.



PURCHASER'S RECEIPT - RETAIN FOR YOUR RECORDS



Premier Bank Minnesota
417 FOURTH STREET NW. • 507/334-3908
FARIBAULT, MINNESOTA 55021

21792

REMITTER

YACHT BUS SALON

75-568/919

July 21, 2016

PAYABLE TO

KARLEENNA H. M. UNIVERSITY

NOT NEGOTIABLE

10,000.00

TEN THOUSAND AND 00/100

MEMORANDUM

FOR _____

CASHIER'S CHECK

original check enclosed in
2-day UPS package



ALABAMA AGRICULTURAL AND MECHANICAL UNIVERSITY
 PURCHASING DEPARTMENT
 POST OFFICE BOX 1627
 305 PATTON HALL
 NORMAL, ALABAMA 35762
 TELEPHONE: (256) 372-5227

DATE 7/14/2016 BID NUMBER 2k16-11B(Rebid)

ALL BIDS WILL BE PUBLICLY OPENED ON THE OPENING DATE DESIGNATED AT ALABAMA AGRICULTURAL AND MECHANICAL UNIVERSITY, PURCHASING DEPARTMENT, PATTON HALL, NORMAL, ALABAMA 35762. BIDS RECEIVED AFTER THE SPECIFIED TIME ON THE OPENING DATE WILL NOT BE CONSIDERED.

RESPONSE DUE BY

July 26th, 2016
 2:00 P.M.

REQUEST FOR FORMAL BID

WHEN USING FEDEX, UPS, OR ANY EXPRESS PACKAGING/SHIPPING, THE BID NUMBER MUST BE CLEARLY PRINTED ON THE AIR BILL.

CONTACT Jeffrey L. Robinson PHONE 256-372-5227

VENDOR NO.

V
E
N
D
O
R
CH Bus Sales, LLC c/o Ryan Angell
410 W Taft-Vineland Road
Orlando, FL 32824


ALL BIDS MUST BE SIGNED, SEALED, AND RETURNED IN AN ENVELOPE WITH THE BID NUMBER AND OPENING DATE NOTED ON FRONT. FORWARD ALL BIDS TO THE ADDRESS INDICATED ABOVE. FAILURE TO COMPLY WILL RESULT IN A "NO BID" RESPONSE IN ACCORDANCE WITH ALABAMA COMPETITIVE BID LAW 41-16-24 sub-part b.

THE ABOVE BID NUMBER MUST APPEAR ON ALL BIDS AND RELATED CORRESPONDENCE

NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	EXTENSION
1	1	1	2016 Temsa Model TS-35E motor coach per specifications in bid invitation and attached Sales Quote #0716363 dated 7/20/2016. ** Additional Option Pricing available. See line item Option List attached.	\$359,229	

SHOULD A PURCHASE ORDER BE ISSUED, THE FOREGOING AND THE TERMS AND CONDITIONS ON THE ATTACHED SHEET SHALL BE APPLICABLE AND BINDING UPON THE VENDOR.
 I ACKNOWLEDGE THAT I HAVE SIGNATURE AUTHORITY TO SIGN ON BEHALF OF THE COMPANY AND HEREBY AGREE TO ALL GENERAL CONDITIONS OF THIS BID REQUEST.

TOTAL \$359,229.00**

SIGNATURE  COMPANY REPRESENTATIVE

DATE 7/22/16
 An affirmative action/equal opportunity institution

Note: In order for an alternate bid to be considered, bidders must supply current catalogs or brochures, including pictorials and specifications.

Please indicate your company classification by circling the appropriate initial: Small Business (SB), a Small Disadvantaged Business (SD), a Black Small Disadvantaged Business (BD), a Woman-Owned Small Business (WB), a Woman-Owned Small Disadvantaged Business (WD), a Black Woman-Owned Small Disadvantaged Business (BW), a Large Business (LB), an Individual (IN), Educational (ED), Non-Profit (NP), a Labor Surplus Area Concern (LS), Disabled Veteran-Owned Small Business (DV), Veteran-Owned Small Business (VS), Historically Underutilized Business Zone (UZ), or a Governmental Agency (GV).

F.O.B. Point	TERMS Due upon acceptance	WARRANTY Standard 2 year/250,000 mile; Extended Options available
AAMU DESTINATION ESTIMATED DELIVERY TBD upon acceptance	YOUR REFERENCE NO.*	QUOTATION EFFECTIVE UNTIL

*Your company reference number, if applicable with this bid quotation.

Certification Pursuant To Act No. 2006-557

Alabama Law (Section 41-4-116, Code of Alabama 1975) provides that every bid submitted and contract executed shall contain a certification that the vendor, contractor, and all of its affiliates that make sales for delivery into Alabama or leases for use in Alabama are registered, collecting, and remitting Alabama state and local sales, use, and/or lease tax on all taxable sales and leases into Alabama. By submitting this bid, the bidder is hereby certifying that they are in full compliance with Act No. 2006-557, they are not barred from bidding or entering into a contract pursuant to 41-4-116, and acknowledges that the awarding authority may declare the contract void if the certification is false.

CH Bus Sales, LLC

(507) 331-7911

COMPANY NAME (TYPE OR PRINT)

TELEPHONE NUMBER

Robert Foley

(507) 331-1338

SIGNER'S NAME (TYPE OR PRINT)

FAX NUMBER

SIGNATURE

DATE

Alabama Agricultural and Mechanical University prohibits the installation of asbestos on its campus. Suppliers and contractors will not supply any equipment, material, or supplies, which contain asbestos without prior written approval.

Failure to designate Bid Number and Opening Date on the outside of your sealed envelope containing your bid and more than one bid submitted in this envelope will result in a "No Bid" response in accordance with Alabama Competitive Bid Law 41-16-24 subpart b.

Alabama Agricultural and Mechanical University will not accept faxed bids.

Any product that fails to meet the specifications, performance requirements or compatibility requirements will be rejected and returned to the vendor at no cost to the University.

The University reserves the right to award this contract, in whole, in part, or to reject any and all quotations.

Alabama A & M University is an instrumentality of the State and is federal, state and local tax exempt.

SPECIAL NOTE:

Manufacturer's published product data must be included with your bid response for any alternate offerings. Any exception taken to any portion of this Request for Price Quotation must be stated on the bid response sheets or Alabama A&M University will assume compliance with all requirements as stated. The successful bidder will be responsible and accountable for providing those items as specified in its bid response.



Purchasing Department
P. O. Box 1627
Normal, Alabama 35762
(256) 372-5227 Office
(256) 372-5223 Fax

Bid Number: 2k16-11B(Rebid)

Bus Passenger Capacity: 40 passenger

Bus Passenger Quoted: 40 passenger/36 passenger with Wheelchair Lift Option

Model: 2016
Year

Temsa
Brand Name

FOB Point: TBD upon acceptance	TERMS: Due upon acceptance	WARRANTY: Standard 2 year/250,000 mile; Extended options available
Estimated Delivery: TBD upon acceptance	Your Reference No.:	Quotation Effective Until:

If we receive your order to furnish items listed hereon at the prices and under the conditions indicated.

Signed: CH Bus Sales LLC 7/22/16
VENDOR NAME DATE

By: [Signature] President



Sales Quote



BID NO. 2k16-11B (Rebid)

Quote Number	0716363	Created Date	7/20/2016
Account Name	Alabama A&M University	Prepared By	Ryan Angell
Contact Name	Marshall Chimwedzi	Company Address	1645 Lyndale Avenue N, Suite 102 Faribault, MN 55021
Billing Address	315 Patton Hall Normal, Alabama 35810 USA	Email	rmangell@chbussales.com
Email	marshall.chimwedzi@aamu.edu		

2016 Temsa Model TS 35E Standard Features

Dimensions

- Overall Length (ft) 35
- Overall Width (in) 100.4
- Overall Height (in) 138.4
- Wheelbase (in) 218.1
- Overhang front/rear (in) 81.9 / 123
- Floor to ceiling height (in) 75
- Luggage Compartment (ft3) 215

Weight

- Max. gross vehicle weight (lbs) 37,448

Structure

- Type: Frameless monocoque chassis in stainless steel

Engine

- Model: CUMMINS ISL 8.9 345HP-EPA 16
- Number of cylinders/Piston displacement (in3) 6 / 543
- Maximum output 345 HP / 1,900 rpm
- Maximum torque 1,150 lb-ft / 1,400 rpm

Transmission

- Model Allison B500 (Retarder option)

Axles

- Front axle: ZF RL 75 E-independent
- Drive axle: ZF A 132- rigid
- Ratio 4.27

Suspension

- Front: Independent with shock absorber and torsion bar type stabilizer x 2 air bellows
- Rear: Shock absorbers x 4 air bellows

Brakes

- Service Brake: Full dry air, dual circuit with auto slack adjuster / Knorr disc breaks at front and rear with WABCO ABS, ESC, ATC

Steering

- Power Steering System

Electrical System

- System Voltage/Battery 12-24V / 2x12V 225 Ah with equalizer
- 2 Stacked Alternators - Bosch

Fuel System

- Fuel tank capacity (US gal) 154
- DEF tank capacity (US gal) 10

Passenger Capacity

- Max. Seating Arrangement: 40+1 with restroom and 36+1 with restroom and wheelchair lift

Heating and air conditioning system

- Driver area: Defroster for driver area heating/cooling and windscreen defrosting
- Passenger Comp/AC: Full automatic convector system / roof type AC unit 32 KW Carrier Q5G
- Pre-heater Option

Standard Equipment: curtains; engine brake (jacobs); double glazing; A/C with roof heating; full coach raising, front body kneeling system; electrical operated sun visors; fog lights; modesty panels; first aid kit; interior mirror; manually operated escape hatch; driver coach hanger; cruise control; central locking system; resettable circuit breakers; overhead parcel racks; luggage trimming; rear view mirrors; reflectors; mud flaps; tool set; LED type interior and exterior lights; fabric seat covers with leather headrest; one color opaque paint; 3 point seat belts for driver and passengers; luggage door exterior lights; extra room for driver in the parcel rack

Standard Warranty

- Coach: 2 years or 200,000 Miles
- Engine: 2 years or 250,000 Miles
- Transmission: 2 years-unlimited

THIS QUOTE IS PROPRIETARY AND CONFIDENTIAL
 1645 Lyndale Avenue North, Suite 102, Faribault, MN 55021
 Phone (507) 331-7911 Fax (507) 331-1338



Sales Quote



Tires & Wheels

- Tire Size 315 / 80 R 22.5

Product	Quantity
1-2016 Temsa Model TS 35E	1.00
Alcoa Durabright Wheels (7) (TS35)	1.00
(Factory) Driver Shades Only (Dealer)	1.00
Rear Camera (Dealer)	1.00
REI A/V 15" Monitors (4) (Dealer)	1.00

Per Unit Subtotal \$359,229.00
 Price per Unit \$359,229
 Grand Total \$359,229.00

To secure your order, please sign below and return this form to your CH Bus Sales Account Representative with a **deposit of \$5,000.00* per unit**, subject to final sales documentation.
 (*Deposit amount applies to standard orders only. Special Factory Orders are subject to an increased deposit.)

ORDER SUBJECT TO AVAILABILITY.

All coaches FOB Orlando, Florida. Doc fees are \$95/coach. Price quote valid for (10) days from date herof.

Agreed and Accepted _____ Title _____

Printed Name _____ Date _____

CH Bus Sales Approval _____

Printed Name _____ Date _____

* We do not believe this Form pertains to this 2k16-11B(Rebid).

Federal Motor Carrier Safety Form

As a requirement of the University, provide all the following information:

1. USDOT number: _____

2. Current USDOT safety rating: _____

ATTACH TO THIS FORM

3. Date the company's last compliance review: _____

ATTACH TO THIS FORM

4. Company must be authorized to transport passengers for hire. _____

5. Company must have current insurance in force. _____

6. Company must have record of regulatory violations and roadside out-of-service violations, with a comparison to national averages _____

ATTACH TO THIS FORM

7. Company must provide highway crash history _____

ATTACH TO THIS FORM

8. Driver must have a current commercial driver's license (CDL) with a passenger endorsement _____

COMPANIES MUST PROVIDE A COPY OF THIS DOCUMENT AT THE TIME OF PICK UP

9. Driver must have a valid medical certificate _____

COMPANIES MUST PROVIDE A COPY OF THIS DOCUMENT AT EACH TIME OF PICK UP



10. Company must have a driver drug and alcohol testing program that complies with U.S. dot regulations. _____

11. If your trips are not completed within the legal limit of 10 driving hours, company must agree that there will be a second driver or overnight rest stop scheduled to legally complete the trip _____

12. Company must have its buses inspected annually. Provide documentation of by whom required _____

COMPANIES MUST PROVIDE A COPY OF THIS DOCUMENT AT THE TIME OF PICK UP

13. Company must have the required \$5 million of public liability insurance: _____

14. Does the company subcontract with others for equipment and/or drivers? If so, what is the name of the second bus company and its USDOT number? University must approve any subcontractor with others for equipment or drivers. Subcontractor must meet all regulations stated in this bid.

ATTACH TO THIS FORM

15. Company must provide notification procedures for roadside emergencies and breakdowns _____

16. All drivers must be equipped with wireless communication devices _____

PRESENT AT THE TIME OF PICK UP

A handwritten signature in black ink, consisting of a large, stylized letter 'A' with a horizontal stroke extending to the right.



State of Alabama Disclosure Statement

(Required by Act 2001-955)

ENTITY COMPLETING FORM
CH Bus Sales

ADDRESS
410 W. Taft-Vineland Road

CITY, STATE, ZIP
Orlando, FL 32824

TELEPHONE NUMBER
(407) 271-8935

STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD
Alabama Agricultural and Mechanical University

ADDRESS
P.O. Box 1627

CITY, STATE, ZIP
Normal, Alabama 35762

TELEPHONE NUMBER
(256) 372-5227

This form is provided with:

- Contract
- Proposal
- Request for Proposal
- Invitation to Bid
- Grant Proposal

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

- Yes
- No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of goods or services previously provided, and the amount received for the provision of such goods or services.

STATE AGENCY/DEPARTMENT	TYPE OF GOODS/SERVICES	AMOUNT RECEIVED
-------------------------	------------------------	-----------------

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

- Yes
- No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

STATE AGENCY/DEPARTMENT	DATE GRANT AWARDED	AMOUNT OF GRANT
-------------------------	--------------------	-----------------

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF PUBLIC OFFICIAL/EMPLOYEE	ADDRESS	STATE DEPARTMENT/AGENCY
----------------------------------	---------	-------------------------

N/A

OVER

2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL/ PUBLIC EMPLOYEE	STATE DEPARTMENT/ AGENCY WHERE EMPLOYED
N/A			

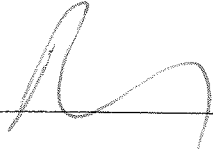
If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)


Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

NAME OF PAID CONSULTANT/LOBBYIST	ADDRESS
N/A	

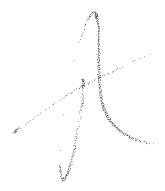
By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.

Signature  Date 7/22/16

Notary's Signature  Date 7/22/16



Act 2001-955 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.



Account Name: Alabama A&M University

Bid Number: 2k16-11B (Rebid)

CH BUS SALES OPTION PRICING LIST

Description of Option	Price of Option
Extended Warranty: Allison Transmission B500 5 year Unlimited miles	\$ 2,369.00
Extended Warranty: Cummins Engine ISL 8.9 5year/200k miles	\$ 4,900.00
Extended Warranty: Cummins Engine ISL 8.9 5year/300k miles	\$ 5,850.00
Extended Warranty: Cummins Engine ISL 8.9 5year/400k miles	\$ 6,650.00
Extended Warranty: Cummins Engine ISL 8.9 5year/500k miles	\$ 7,850.00
Graphics based on design. Examplpe design submitted approx \$2000	\$ 2,000.00
Rear Window	\$ 1,500.00
Side Shades	\$ 1,995.00
Trash Can	\$ 395.00
Wood Grain Floor	\$ 1,190.00
Wheel Chair Lift	\$ 26,250.00
110 Plugs Outlet with USB (Each Seat) + 2 1800 Watt inverters (1 per side)	\$ 5,090.00
Driver Partition	\$ 1,575.00
Rub Rails/ Door Protection	\$ 1,650.00

ALABAMA A&M UNIVERSITY
DEPARTMENT OF TRANSPORTATION



BUS MODELS

	CAIO	TEMESA	
LENGTH	35'	35'	
HEIGHT	138"	138.4"	
WIDTH	102"	100.4"	
WEIGHT	37,600 lbs.	37446 lbs.	
PASSENGERS	38	40	
LAVATORY	YES	YES	
STRUCTURE	MONOCOQUE INTEGRAL / FREIGHTLINER	FRAMELESS MONOCOQUE STAINLESS STEEL	
ENGINE	ISL 330	CUMMINS ISL 8.9 / 345hp / EPA 16	
TRANSMISSION	ALLISON B400	ALLISON B500 / JAKE BRAKE	
AXLES	ZF	ZF INDEPENDENT / DRIVE RIGID 132	
SUSPENSION	INDEPENDENT FRONT / RAPID / KNEELING	FRONT INDEPENDENT 2 AIR BAGS/REAR 4 AIR BAGS	
BRAKES	FOUR WHEEL DISC BRAKES	ALL wheel Disc Brakes	
ELECTRICAL	2 Alternators	12-24V / 2 X 12V 125 AL EQUALIZER 2 STACK BOSCH ALTERNATOR	
HVAC	TRANSAIR / KONVEKTA 113 KT BTU RADIATOR FLOOR HEATER	ROOF TYPE 32KW CARRIER O&G	
FUEL SYSTEM	100 GAL / DEF TANK	154 GAL / DEF 10 GAL	
STANDARD WARRANTY:			
BODY	2 Years/200k Miles	2 YEARS / 200k MILES	
ENGINE	2 Years/200k Miles	2 Years/250k Miles	
TRANSMISSION	2 Years-Unlimited Miles	2 Years Unlimited Miles	
HVAC	2 Years Unlimited Miles	2 YEARS / 200k MILES (No Ext.?)	
Chassis	2 Years/200k Miles	Part of the Body	
Frame Rails	2 Years/200k Miles	Part of the Body	
Axles	5 Years/200k Miles	Part of the Body	
Towing	1 Year/Unlimited Miles \$450 Deductible	NONE	
ENTERTAINMENT	6 x 10.1 LCD MONITORS	4 X 15" MONITORS	
	NONE	REAR CAMERA	
WHEELS	7 ALCOA DURA BRIGHT	7 ALCOA DURA BRIGHT	

Bid Tabulation

Alabama A&M University

Date: 7/26/16

Bid Number: 2k16-11B

Bidders

Base Bid

Bidders	Base Bid
CH Bus Sales LLC	\$359,229
Alliance Bus Group Inc.	\$371,707
National Bus Sales	Did not meet Specifications
ABC	\$387,929

Purchasing Representative- _____



Purchasing Department

Evaluation

Bid Number: 2k16-11B (Rebid)

After review it was determined that CH Bus Sales provided the most desired product based on offering and price. Specifications attachment: ex. Priced lower of \$374,000 w/ options, larger engine, larger capacity. With included options, pricing was still less expensive than next bidder.

***Alliance Bus Sales* offering was higher than chosen vendor. Engine was smaller and lower capacity at a higher cost @ \$382,000 w/ options**

***ABC Bus Sales* packet was higher and the required documentation was not included in the packet.**

***National Bus Sales* did not bid on specified product.**

**See
Below:**

	<u>Alliance-CAIO</u>	<u>CH BUS TEMSA</u>
Base Price	\$371,707.00	\$359,229.00
Options		
Engine Warranty 5y/200k	5,125.00	4,900.00
Power/USB Outlets	6,061.00	5,090.00
Rear Window	NONE	1,500.00

