TO: All Departments
FROM: Tim Thornton, Director of Purchasing
DATE: October 2, 2019

## SUBJECT: AWARDED VENDORS FOR OFFICE PAPER AND STATIONERY

The Purchasing Department competitively awarded Interstate \& Associates (A00518791) and Athens Paper Co. Inc. (A00124582) to provide a variety of office paper and stationery products to the University. While Interstate \& Associates generally offers more competitive pricing for its products, the Purchasing Department elected to award both vendors in an effort to mitigate any unforeseen risks involving the award of a single vendor.

The pricing below is valid for one calendar year. Pricing shaded in green is the more favorable pricing for each paper product type between the vendors.

| PAPER PRODUCT | INTERSTATE \& ASSOCIATES | ATHENS PAPER |
| :---: | :---: | :---: |
| Navigator $8.5 \times 11$-20\# paper per carton of 5000 sheets | \$37.07 | \$43.94 |
| Navigator $8.5 \times 14$-20\# paper per carton of 5000 sheets | \$49.67 | \$59.80 |
| Declaration $8.5 \times 11$ - 20\# paper per carton of 5000 sheets | \$37.07 | \$35.25 |
| Navigator or Springhill Relay MP Brand $8.5 \times 14$-20\# paper per carton of 5000 sheets | \$49.67 | \$56.10 |
| Lynx or Accent Opaque Smooth 11 x 17 60\# White per carton of 2500 sheets | \$48.22 | \$59.00 |
| Lynx or Accent Opaque Smooth $8.5 \times 11$ 70\# White per carton of 4000 sheets | \$45.59 | \$52.80 |
| Lynx or Accent Opaque Smooth $11 \times 17$ 70\# White per carton of 2000 sheets | \$45.58 | \$52.80 |
| Lynx or Accent Opaque Smooth $8.5 \times 11$ 60\# White per carton of 5000 sheets | \$47.49 | \$56.55 |
| Cougar or Accent Digital Color Copy Cover $18 \times 12$ 120\#, White Bulk, Single Ply per carton of 500 sheets | \$72.19 | \$75.95 |
| Hammermill Color Copy Cover Smooth $8.5 \times 11$ 60\# Photo White per carton of $\mathbf{2 5 0 0}$ sheets | \$69.00 | \$71.65 |
| Waverly Hall or Cougar Announcement Envelopes, 5.5\# - 28\# Baronial White of $\mathbf{2 5 0 0}$ per case | \$35.26 | \$87.35 |
| Blazer or Athens ProDigital Gloss Cover $18 \times 12$, 130\# White, per case of 500 | \$36.31 | \$46.75 |
| Hammermill Fore D.P. 20\# Colors $8.5 \times 11$ | \$46.00 | \$48.75 |
| NCR $8.5 \times 11-2$ pt. per case of 5000 sheets | \$129.57 | \$190.00 |
| NCR $11 \times 17-2$ pt. per case of 2500 sheets | \$108.50 | \$190.00 |
| NCR $8.5 \times 11-3$ pt. per case of 5000 sheets | \$122.74 | \$210.00 |
| NCR $11 \times 17-3$ pt. per case of 2500 sheets | \$83.76 | \$210.00 |

